

Tough Freight Market Compels 3rd Generation LTL Owner to Upgrade Technology

Transportation services provider adopts FACTS freight management software to meet operational needs and improve business processes

Tarrytown, New York – August 28, 2019 – Carrier Logistics Inc. (CLI), veteran providers of freight management software for Less-Than-Truckload (LTL) fleets, today announced that Pace Motor Lines, Inc. has implemented its FACTS freight management system to meet its operations and back office needs.

“With FACTS from CLI we expect to see a measurable reduction in operating costs, and we anticipate improvements in our business processes,” said Patrick W. Pacelli, vice president operations & revenue at Pace Motor Lines. “We’re now using the fully integrated solution to automate rating and improve billing accuracy, and to manage our operations.

“CLI is able to provide a freight management solution that has everything we were looking for, and the software is always being developed and enhanced,” Pacelli continued. “With FACTS and CLI we have a system and a partner for the long haul.”

Before choosing FACTS, Pace evaluated products from several other providers to look at the strengths and weaknesses of each system, and it met with other CLI clients. A key part of its decision to choose the CLI solution was how the user-friendly FACTS platform makes submitting pick-up orders, viewing quotes and tracking shipments easy for customers.



“We’re in a very competitive marketplace so the robust web tools in FACTS are a value-added service we can offer,” Pacelli stated. “The CLI system streamlines their business processes as well and gives our clients an overall better customer service experience.”

Pace Motor Lines, headquartered in Stratford, Connecticut, is a third generation, family-owned transportation and logistics services provider. The company provides LTL and truckload service to all points in Connecticut, Rhode Island, Massachusetts, and the New York and New Jersey metropolitan area. Pace specializes in container drayage import and export services at piers and airports, and has warehousing and distribution capabilities at its 210,000 sq ft facility.

“Pace Motor Lines has a well-deserved reputation for providing excellent transportation and logistics services to its customers,” said Ben Wiesen, president of CLI. “We are pleased they have chosen the FACTS freight management system to meet their needs, improve their business processes and enhance customer service. FACTS will give Pace the edge they need over their competitors while CLI will be a partner they can count on for years to come.”

The FACTS transportation and freight management system can be deployed across a network as a single database to manage all administrative and operations functions. With its complete financial suite, FACTS includes Accounts Receivable, Accounts Payable modules and a complete General Ledger. Also part of the system is the FACTS Deal Management pricing and rating module, which provides LTL freight operations with the ability to accurately price and rate shipments.

About Carrier Logistics Inc.

Carrier Logistics Inc., Tarrytown, N.Y., is the pioneer in LTL freight management systems with over 40 years of experience of providing software that processes and manages the complexities of all aspects needed in the ever-changing transportation marketplace. CLI is the premier transportation software provider for last-mile services to the LTL, combined LTL and truckload, asset light and non-asset and package delivery marketplaces in the U.S. and Canada.

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